Senior Manager, Healthcare Data and Markets

About the Peterson Center on Healthcare

The Peterson Center on Healthcare is a non-profit organization dedicated to making higher quality, more affordable healthcare a reality for all Americans. The organization is working to transform U.S. healthcare into a high-performance system by finding innovative solutions that improve quality and lower costs, and accelerating their adoption on a national scale. Established by the Peter G. Peterson Foundation, the Center collaborates with stakeholders across the healthcare system and engages in grant-making, partnerships, and research.

About the Opportunity

The Center is seeking a Senior Manager, Healthcare Data and Markets (“Senior Manager”) to support its program focused on facilitating an environment for healthcare improvement. These initiatives focus on helping various stakeholders apply actionable information about healthcare price and quality to inform their decision-making and improve the cost, quality and appropriateness of healthcare. Armed with the right information on healthcare performance, purchasers, policymakers and providers will have the potential to transform American healthcare into a sustainable, high-performing system.

Reporting to the Director, Analytics and Learning, this position will lead a portfolio of ongoing projects, as well as support the development of a new portfolio area with grants, partnerships and learning opportunities in accordance with the Center’s emerging strategy focused on data access, availability and purchasing. The Senior Manager will also build relationships within the broader healthcare funding community.

Project Design and Management

- Serve as the project lead, owner and driver of a portfolio of large, multi-year projects for the Center, such as:
  - Building and managing purchaser coalitions to control healthcare costs for their populations,
  - Developing and testing analytic tools that accelerate the management, analysis and use of healthcare performance data,
  - Scaling high performance social and information innovations that increase healthcare data access, availability and foster social action to control total cost of care.
- Oversee and facilitate the grant lifecycle process with grantees including:
  - Serve as a thought partner in each step of the grant-making process from ideation to proposal development to final outcomes and deliverables,
  - Ensure strict financial compliance and oversight,
  - Synthesize learnings,
  - Develop and present complex deliverables to leadership,
  - Meticulously track project status, internal and external partner updates, necessary follow-ups and next steps,
  - Evaluate the project and outcomes to develop recommendations for subsequent funding, and
  - Work closely with the Foundation Grant Operations team to ensure that projects comply with organizational policies and processes.
- Expand the current portfolio as well as build a second portfolio through identifying thoughtful, strategically aligned new partnerships and projects that best leverage the Center’s philanthropic capital to significantly impact the cost and quality of U.S. healthcare.
- Work with the peer Senior Manager, Healthcare Data and Markets and other staff to identify and implement process improvements related to grant creation, management and administration.

Internal Strategy and Management

- Collaborate closely with colleagues and the leadership team on internal strategic priorities and decision making regarding the portfolio and the broader program,
- Commission, oversee and conduct relevant research and analysis and share key findings,
- Ensure constant scans of the healthcare field, including debates, developments, new research findings and policy decisions,
- Manage the work of junior staff where appropriate to support projects across the grant lifecycle, and
• Work with the Director to develop professional learning and growth opportunities.

External Network and Relationship Development

• Build relationships with, and serve as a connector and convener of foundations, experts, leadership organizations and other key partners,
• Represent the Center at external meetings and conferences to showcase Center projects and learnings and to generate new learnings for the Center, and
• Partner with Center’s Manager, Digital Communications to identify opportunities to promote and elevate grantees’ work.

About the Successful Candidate

Are you someone who:

**Drives results:** An independent, self-starter with strong bottom-line orientation, comfortable owning tasks both large and small, persistent in accomplishing objectives despite obstacles and setbacks, track record of exceeding goals successfully, results-oriented pushing self and others to achieve results, can-do attitude with a willingness to jump into projects as needed.

**Brings nimble learning:** Learns quickly when facing new situations, independently gathers, collects and analyzes data to drive decisions and set direction, experiments to find solutions and thinks out of the box; takes on the challenge of unfamiliar tasks, extracts lessons learned from research, failures and mistakes, enjoys the challenge of ambiguity and is highly adaptable.

**Has strategic mindset and agility:** Able to develop a big-picture view and continuously adjust and adapt strategic direction in your projects, as a consequence of changing circumstances and organizational ambitions; understands the position of the Center in the larger context, fosters new products, services and funding approaches that create value for the organization and community.

**Has analytical prowess:** Able to apply logical thinking to complex problems, identify and define problems, extract key information from data and develop workable solutions for the problems identified in order to test and verify the cause of the problem and develop solutions to resolve the problems identified.

**Excels at project management:** Able to organize activities and staff clearly into an efficient workflow to deliver projects, creates and manages work plans, sets timelines and milestones, and involves stakeholders to set clear expectations on roles and responsibilities, considers the numerous factors affecting a decision in a complex environment and able to manage cross-functional teams.

**Is a superior communicator:** Able to speak, write and present clearly, effectively, succinctly and spontaneously, especially under time pressures, able to synthesize complex information and transform complex issues into understandable and persuasive messages.

**Builds robust networks:** Builds strong formal and informal networks, maintains relationships across a variety of functions and locations, and draws upon multiple relationships to exchange ideas, resources and know-how.

**Is a team player:** Collaborates with peers on projects and incorporates suggestions, feedback and best practices into work product.

Additionally, do you have:

• At least eight years of experience in healthcare-focused management consulting, corporate strategy, business operations or other professional services, program or project management, or related experience.
• Significant experience managing healthcare data and analytics projects; experience in claims and clinical related projects, health information exchanges and data infrastructure preferred.
• Advanced skillset in Excel (e.g. charting, pivot table, gannt chart) and an understanding of SQL and R.
• Intellectual curiosity and interest in healthcare delivery, funding and financing, healthcare system transformation and healthcare policy.

Education and Travel

A bachelor’s degree is required and an advanced degree in science, public health, public policy or related area is a plus. Less than 20% travel required.

To Apply

We are a dynamic, growing organization that embraces critical thinking, problem-solving and innovative ideas. If you have
relevant experience and qualifications, please send your resume and cover letter to: careers@petersonhealthcare.org [1]

The Peterson Center on Healthcare is an Equal Opportunity Employer and encourages candidates of all backgrounds to apply for this position.

[1] mailto:careers@petersonhealthcare.org

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